



GOLD TIER GONG PARTNER

Technical Integrations. Every Call. Every CRM. In Gong.

Three production-grade integration packages built on proven, repeatable IP that extends Gong past its native coverage. Mature. Reliable. Ready to deploy.

31

PLATFORMS SUPPORTED

1M+

CALLS MIGRATED

15 Min

SYNC INTERVAL

2 Weeks

TYPICAL DEPLOYMENT

THREE PACKAGES · ONE PATH TO FULL GONG COVERAGE



Call Migration

PAST CONVERSATIONS

Start Gong with your full call history on day one. Every past conversation available for coaching and deal analysis.

- 20+ source systems supported
- Over 1M calls migrated to date
- Full speaker separation retained
- Calls land linked to CRM records

ONE-TIME FEE

FROM **\$4,000**



CRM Connect

CRM CONTEXT

Bi-directional integration for CRMs Gong doesn't natively support. Sync CRM records and write back call summaries.

- 5 CRM platforms (non-native to Gong)
- 15-minute sync cadence
- OAuth install, flexible field mapping
- AI call summaries written back to CRM

ANNUAL SUBSCRIPTION

FROM **\$360** /user



Telephony Connect

NEW CONVERSATIONS

Integration for telephony systems Gong doesn't natively support. Every customer conversation captured in Gong.

- 6 telephony / contact-center systems
- Autonomous call capture
- Dashboard for outcomes and exceptions
- Pricing scales with call volume

ANNUAL SUBSCRIPTION

FROM **\$6,000**

REPEATABLE IP

Packaged frameworks, not custom builds.

OAUTH / API

Standard auth across Gong and source systems.

MIDDLEWARE

Deployed in Azure; no PII stored.

MONITORING

Dashboards plus third-party event logging.

WHY REVOPS SHERPAS

Gold Tier Gong Partner

Over 1M calls migrated. Every team member officially trained and certified.

Proven, Packaged IP

Repeatable frameworks refined across 150+ Gong deployments.

No Guesswork on Scope

Every engagement is packaged and priced upfront — clear scope, clear price.

The Definitive Integration List

Every platform RevOps Sherpas integrates to Gong today, grouped by package. If you don't see a system here, it isn't covered — ask us and we'll confirm roadmap status.

01

Call Migration

Source systems we extract historical calls from

20 platforms

Apollo

Attention

Avoma

Chorus

Clari

Fathom

Firefly

Gong → Gong

Jiminny

Kaia

Loom

Mediafly

Modjo

Novacy

Rewatch

Salesloft

Sybill

TL;DV

UpdateAI

Zoom

02

CRM Connect

CRMs outside Gong's native integrations

5 platforms

Zoho

Pipedrive

SugarCRM

NetSuite

ConnectWise

Plus custom / homegrown CRMs — scoped case-by-case

03

Telephony Connect

Telephony & contact-center systems outside Gong's native telephony set

6 platforms

Zoom Contact Center

Twilio Voice

Intermedia

Elevate

Talkdesk (non-Salesforce)

Vici

Have a prospect with a platform not on the list?

Send it over — most of our platforms started as a customer ask.

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