



RevOps
SHERPAS

GOLD TIER GONG PARTNER

Every Gong Module. One Specialist Partner.

Structured, defined, and proven — every engagement is built on experience you can count on, from your first Gong module to your most complex integration.



Proven Deployment Experience

We've deployed Gong across dozens of revenue teams. Every engagement benefits from everything we've learned — so you get our best from day one.

Experience

Specialist



Production-Grade Integrations

Nearly half of what we deliver is technical — we've built repeatable, production-grade IP so every integration is proven, not one-off custom development.

Technical

Reliable



A Partner, Not a Project

Going live is a milestone, not a finish line. As your business evolves, your Gong environment should too — we want to be the team that helps you get there.

Long-term

Embedded

OUR APPROACH

Packaged, not open-ended

RevOps Sherpas is a specialized revenue technology practice built around proven frameworks and repeatable delivery. We help revenue organizations move beyond implementation and into lasting impact across their entire Gong environment.

Embedded in your operating rhythm

Successful adoption requires more than configuration. It requires alignment between systems, workflows, leadership expectations, and frontline execution. Our methodology combines structured discovery, disciplined configuration, and post-launch optimization.

1M+

CALLS MIGRATED

5+

CRM PLATFORMS

100%

CERTIFIED TEAM

Gold Tier Gong partner. Over one million calls migrated. CRM integrations across five platforms beyond the standard. Every member of our team officially trained and certified.



Services & Pricing

Every engagement is packaged and priced upfront — you know exactly what's included, what it costs, and when it's done before we start.

Gong Foundation

From \$2,000

Your Gong Core instance, fully configured and ready to deliver from day one. We align your CRM, permissions, and revenue workflows so your team launches with confidence.

Repeatable

Proven

Gong Engage

From \$2,500

We build out your sequences, automation logic, and CRM triggers so your outbound motion is ready to run from day one — structured, tested, and built to scale.

Outbound

Automated

Gong Enable

From \$1,250

We configure scorecards, initiative tracking, performance dashboards, and feedback workflows around how your team coaches and develops — so managers leave with a coaching engine they'll use.

Coaching

Performance

Gong Forecast

From \$3,000

We build your forecast around how your leadership reviews pipeline — deal boards, warning flags, forecast views, and submission workflows configured to your methodology.

Pipeline

Accuracy

Call Migration

From \$4,000

We move your entire call inventory into Gong — recordings, speaker timelines, and participant records intact. Fast, reliable, and built on a pipeline we've run across millions of calls.

Migration

Proven

CRM Connect

\$360/user/yr

Connecting your CRM to Gong unlocks deal boards, account timelines, AI briefs, and richer context on every call. We deploy our pre-built integration and validate data flow so it works from day one.

Integration

Connected

Telephony Connect

\$500/month

We connect your telephony system to Gong so every call is captured, attributed, and available for coaching and analysis. Production-grade setup, delivered fast.

Telephony

Capture

Revenue Intelligence Program

\$1,500/month

An ongoing engagement that keeps Gong aligned to how your business evolves. New motions, new teams, new priorities — we make sure Gong reflects where you are today, not where you were at go-live.

Ongoing

Strategic

Every Gong Module Covered

From Foundation to Forecast, Enable to Engage — every module scoped, configured, and delivered by certified specialists.

No Guesswork on Scope

Every engagement is packaged and priced upfront. You know exactly what's included, what it costs, and when it's done before we start.

Ready to turn Gong into operational value?

Book a scoping call — we'll map the right engagement to your team's motion.

[Book a Call →](#)